MEMORANDUM

DATE: MARCH 13, 2018

TO: MEMBERS OF ALABAMA, LOUISIANA, MISSISSIPPI AND TENNESSEE MANUFACTURED HOUSING STATE ASSOCIATIONS

FROM: Doris Hydrick, Executive Director Alabama MH Association (AMHA)
Steve Duke, Executive Director Louisiana MH Association (LMHA)
Jennifer Hall, Executive Director Mississippi MH Association (MMHA)
Marla McAfee, Executive Director Tennessee MH Association (TMHA)

RE: MULTI-STATE CONVENTION AUGUST 4-6, 2018
PERDIDO BEACH RESORT, ORANGE BEACH, ALABAMA

Join the Alabama, Louisiana, Mississippi, and Tennessee Manufactured Housing Associations for a celebration of our industry at the Multi-State Convention August 4-6, 2018 at the Perdido Beach Resort, Orange Beach, Alabama. This year our host state will be Louisiana and the theme will reflect our industry’s up turn and growth with “Exploring New Possibilities”.

An exciting and beneficial convention has been planned which includes networking receptions, banquet, educational speakers, state specific continuing education, entertainment, golf, fishing, cooking demos, and events for children and all the fun on the beautiful Alabama Gulf Coast beach. It will be a great opportunity for seeing and visiting with industry friends from the FOUR participating states. This Multi-State Convention offers the opportunity for one company expense to reach all the members of FOUR state associations. What a great DEAL!!!!

Enclosed is the complete registration forms. If you have any questions regarding the registration, please contact the MMHA office at 601-939-8820.

Enclosures
A FEW FACTS TO REMEMBER

1. YOU MUST REGISTER DIRECTLY WITH THE PERDIDO BEACH RESORT BY CALLING 800-634-8001 AND REFER TO AL-LA-MS-TN MANUFACTURED HOUSING ASSOCIATION JOINT CONFERENCE - BOOKING ID #13583 TO RECEIVE GROUP RATES. THIS YEAR YOU CAN GO DIRECTLY TO THE WEBLINK TO MAKE RESERVATIONS VIA THE INTERNET:

   ROOM RATES: ANGLED BEACH VIEW: $189.00; PASS VIEW RATE: $199.00; POOL VIEW RATE: $219.00; GULF FRONT RATE: $239.00; COURTYARD SUITE: $289.00.
   (1) BEDROOM EXECUTIVE SUITE w/PARLOR: $419.00 (Consist of 2 rooms)
   (2) BEDROOM EXECUTIVE SUITE w/PARLOR: $509.00 (Consist of 3 rooms)

   CUT OFF DATE FOR THE MULTI-STATE CONVENTION BLOCK IS MONDAY, JULY 2, 2018.
   CHECK IN TIME: 4:00 P.M. - CHECK OUT TIME: 12:00 NOON

2. OFFICIAL DATES OF CONVENTION ARE AUGUST 4 - 6, 2018.
   PLEASE CONFIRM YOUR CHECK OUT DATE WHEN MAKING YOUR RESERVATIONS. CONVENTION OFFICIALLY ENDS MONDAY NIGHT @ 10:00 P.M., AUGUST 6TH. MOST ATTENDEES WILL CHECK OUT ON TUESDAY, AUGUST 7TH.

3. CONVENTION SPONSORSHIP DOES NOT INCLUDE REGISTRATION FEES OR SEparate activity fees.

4. IF YOU ARE PLANNING TO EXTEND YOUR VACATION BEFORE OR AFTER THE CONVENTION BLOCK DATES, PLEASE NOTIFY THE HOTEL IN ADVANCE TO INSURE THE ROOMS ARE AVAILABLE.

5. ALL MULTI-STATE CONVENTION REGISTRATION CANCELLATIONS MUST BE MADE BY JUNE 22, 2018 IN ORDER TO RECEIVE A FULL REFUND. REGISTRATION AFTER JUNE 22ND WILL ASSESS LATE CHARGES. CUT OFF FOR LATE REGISTRATION IS JULY 13, 2018.

6. EVERYONE ATTENDING CONVENTION MUST REGISTER BY JULY 13, 2018.

7. SPONSORSHIPS MUST BE RECEIVED BY APRIL 20, 2018.

8. NAME BADGES: NAME BADGES MUST BE WORN TO ALL EVENTS SO HOTEL STAFF WILL BE ABLE TO IDENTIFY OUR ATTENDEES FROM THE OTHER GROUPS.

IF YOU HAVE ANY QUESTIONS PLEASE FEEL FREE TO CALL THE MMHA OFFICE AT 601-939-8820. PLEASE MAKE EVERY EFFORT TO ATTEND THIS YEAR’S CONVENTION.

*****REMEMBER*****
CANCELLATION DATE:
JUNE 22, 2018

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ENCLOSURES
PERDIDO BEACH RESORT
Meet, relax, and play in Paradise at the full-service resort located directly on the beautiful sugar-white beaches of Alabama’s Gulf Coast. The resort is located at 27200 Perdido Beach Boulevard; Orange Beach, AL 36561.

Hotel Reservations: 1-800-634-8001

You must register directly with the Perdido Beach Resort and refer to AL-LA-MS-TN Manufactured Housing Association Joint Conference - Booking ID #13583 to receive group rate. Cut off date for the Multi-State Convention block is Monday, July 2, 2018. Check in time: 4:00 p.m. - check out time: 12:00 noon.

Angled Beach View Rate: $189.00    Pass View Rate: $199.00
Pool View Rate: $219.00    Gulf Front Rate: $239.00
Courtyard Suite Rate: 289.00
(1) Bedroom Executive Suite w/Parlor: $419.00 (consist of 2 rooms)
(2) Bedroom Executive Suite w/Parlor: $509.00 (consist of 3 rooms)

Room Amenities:
  *Private Balcony               *Refrigerator               *Coffee Maker
  *Safe                                   *Microwave                 *Hair Dryer
  *Cable Television

Guest Services:
  *Lagoon-Style Swimming pool                               *Jacuzzi
  *Fully Equipped Exercise Center                          *Four Tennis Courts
  *Beach Services & Activities                                  *Beach Volleyball
  *Gift Shop                                                                *Private Charter Dock

Restaurants ~ Lounges
  *Voyagers                          *Café Palm Breeze      *Half Shell
  *Splash Pool Bar              *Lobby Lounge            *Pizzeria & Ice Cream
  *                                 Shop

***Area Recreation Opportunities:
Walk to explore many local attractions, including an upscale marina located just outside the resort offering deep sea-fishing, dolphin excursions, boutique shopping, a day spa and restaurants. Plan a golf outing at one of the several nearby signature golf courses as close as five minutes from our resort. Of course, shopping at the designer outlet mall is always a fun option and just a short drive from the resort. Families can enjoy a day or night at the local favorites, The Track and Kid’s Kountry. Splash and play at Waterville USA, a water and amusement park. For more exciting opportunities check out: www.gulfshores.com or www.orangebeach.com
2018 CONVENTION
TENTATIVE SCHEDULE
PERDIDO BEACH RESORT; ORANGE BEACH, AL
AUGUST 4 - 6, 2018

SATURDAY AUGUST 4, 2018
3:00 P.M. - 6:00 P.M.  CONVENTION REGISTRATION  REGISTRATION DESK
1:00 P.M. - 3:00 P.M.  BOARD OF DIRECTOR’S MEETING
ALABAMA - SALON E
1:00 P.M. - 3:00 P.M.  MISSISSIPPI - BOARD ROOM
1:00 P.M. - 3:00 P.M.  LOUISIANA - SAND DOLLAR
3:30 P.M. - 5:30 P.M.  TENNESSEE - BOARD ROOM
3:45 P.M. - 5:30 P.M.  ALABAMA - SALON E
6:00 P.M. - 8:00 P.M.  WELCOME RECEPTION  SALON A B C D E
(SEC THEME)
6:00 P.M. - 8:30 P.M.  KIDS PROGRAM- AZURE

SUNDAY, AUGUST 5, 2018
7:30 A.M. - 1:00 P.M.  GOLF - COTTON CREEK at CRAFT FARMS GOLF RESORT
(Lunch Provided)  T-TIME 8:00 A.M.
7:00 A.M. - 3:00 P.M.  FISHING - REEL SURPRISE CHARTERS, INC.
BOATS DEPART 7:00 A.M. SHARP
(Lunch, snacks & beverages provided)
11:00 A.M. - 1:00 P.M.  COOKING DEMO- VOYAGERS
Gourmet Lunch with Cooking Demonstration
8:00 P.M. - 9:30 P.M.  DESSERT EXTRAVAGANZA-  SALON A B C D

MONDAY, AUGUST 6, 2018
7:45 A.M. - 9:00 A.M.  REGISTRATION
7:45 A.M. - 8:30 A.M.  BREAKFAST BUFFET- FOYER C D
8:00 A.M. - 10:30 A.M.  GENERAL SESSION - SALON A B C D E
10:35 A.M. - 12:00 P.M.  AL BREAKOUT MEETING- SALON E
10:35 A.M. - 12:00 P.M.  LA BREAKOUT MEETING- SALON F G H
10:35 A.M. - 12:00 P.M.  MS BREAKOUT MEETING- SALON A B C
10:35 A.M. - 12:00 P.M.  TN BREAKOUT MEETING- SALON D
6:00 P.M. - 10:00 P.M.  KIDS PROGRAM- AZURE
6:00 P.M. - 7:00 P.M.  RECEPTION - FOYER REGISTRATION DESK
7:00 P.M. - 10:00 P.M.  BANQUET- SALON A B C D E

TUESDAY AUGUST 7, 2018
8:00 A.M. - 5:00 P.M.  AL CONTINUING EDUCATION - SAND DOLLAR
MULTI-STATE CONVENTION REGISTRATION
AUGUST 4 - 6, 2018
♦ PERDIDO BEACH RESORT ♦ ORANGE BEACH, AL

COMPANY NAME ____________________________________________
REGISTRANT __________________________________________________
ADDRESS ____________________________________________________
PHONE ___________________ FAX: ___________________ EMAIL: ___________________

PLEASE PRINT OR TYPE ALL PERSONS ATTENDING:
(INCLUDE CHILDREN AND CHILDREN’S AGES)

__________________________
__________________________

REGISTRATION: ADULT _____@ $150 each = _______ by June 22, 2018
Late Adult registration fee _____@ $175 each = _______ after June 22, 2018
Older Children reg fee (12-18yrs.) _____@ $75 each = _______ age _________
****Children 4-11 yrs. See Kid’s Program separate registration form.

EVENTS INCLUDED IN REGISTRATION FEE:
PLease specify the number of attendees who will participate in each scheduled event.

Attendees Saturday, 8/4/18 - Welcome Reception
Attendees Sunday, 8/5/18 - Dessert Extravaganza
Attendees Monday, 8/6/18 - General Session/Education Seminar
Attendees Monday, 8/6/18 - Reception/Banquet

GOLF FEE _____@ $125 ea=_______ by June 22, 2018
Late registration _____@ $150 ea=_______ after June 22, 2018
FISHING FEE _____@ $125 ea=_______ by June 22, 2018
Late registration _____@ $150 ea=_______ after June 22, 2018
COOKING DEMO FEE _____@ $ 50 ea=_______ by June 22, 2018
Late registration _____@ $ 65 ea=_______ after June 22, 2018

KID’S PROGRAM 2 nights _____@ $50 ea=_______ Age_____
KID’S PROGRAM 1 night _____@ $35 ea=_______ Age_____
CHILDREN (4-11) BANQUET ONLY _____@ $75 ea=_______

Please enclose all registration forms for all events with payment.
Total enclosed $_____________________
Signature of person responsible for payment ________________________________

All cancellations must be made by June 22, 2018 for full refund

**Make all checks payable to: MULTI-STATE CONVENTION
P.O. BOX 320369:JACKSON, MS 39232-0369
MMHA Telephone number: 601-939-8820 FAX: 601-939-7988
Email: nellh@msmmha.com
****Registration deadline is July 13, 2018
MULTI-STATE CONVENTION 2018 GOLF TOURNAMENT REGISTRATION

Sunday, August 5, 2018; 8:00 am Shot Gun Start!
[Golfers should begin arriving between 7:30 - 7:45 am… to sign in, receive course rules and get ready for the 8:00 am start!]

COTTON CREEK at Craft Farms Golf Resort
3840 Cotton Creek Circle, Gulf Shores, Alabama 36542

1st Place Team – $100 each player
2nd Place Team – $50 each player
3rd Place Team – $25 each player

Other Contest Holes
Straightest Drive, Longest Drive, Longest Putt, Closest to the Pin,
$10,000 Hole-In-One Contest; $25,000 Hole-In-One Contest [Prize on EVERY Hole!]

Players will receive four drink tickets to be used during the morning play to be used for water, soft drinks, power drinks or beer! After play, golfers will enjoy an on-site lunch, as we distribute hole prizes! Please remember to bring sunscreen, towels, and your favorite golf hat! Appropriate golf attire is required! [No collarless shirts, no jeans, jean shorts or swim trunks] SOFT spikes only! Clubs are available for rent, but arrangements must be made in advance of the day of tournament (you pay for rentals).

Please List All Golfer(s) participating in the Golf Tournament (Please use additional sheets as necessary!)

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MULLIGANS are $5 each. Maximum of 2 per player for a total of $10 extra per player! What a deal!

Total number of persons participating:

x $125 each player by June 22, 2018 or
x $150 each player LATE FEE after June 22, 2018
x $ 5 each – Mulligans (2 @ $5 per person, $10 per person maximum)

= Total Amount Enclosed

Please attach this sheet with your convention registration sheet!!
In order to receive an event refund, CANCELLATION MUST BE MADE BY JUNE 22, 2018.

Checks should be made payable to: MULTI-STATE CONVENTION
P. O. BOX 320369 * JACKSON, MS 39232

MMHA Telephone Number: 601/939-8820; FAX 601/939-7988
Fishing Tournament
Sunday, August 5, 2018
7:00 a.m. – 3:00 p.m.
(8 hours of fishing – boats leave promptly at 7:00 a.m.)

Reel Surprise Charters, Inc. - 27267 Perdido Beach Blvd.
(Located Directly Across the Street from Perdido Beach Hotel)

Most Fish Caught - $200
Largest Fish~Male (13 yrs and older) - $100
Largest Fish~Female (13 yrs and older) - $100
Largest Fish~Child (12 years and under) - $100

NOTE: Fish caught and released do not qualify for prizes. Qualifying fish must be on board boat when boat returns to the dock. Sharks do not qualify for prizes. All decisions are final by boat captain. Note: You will be able to fish for amberjack but not snapper. The snapper season ends in July prior to convention.

Lunch and beverages will be provided. You may bring coolers with soft drinks, water, snacks, etc. No glass containers are allowed on the boat. Please remember to bring sunscreen, sunglasses, towels, hats, and if needed, medication for motion sickness. It is recommended that you eat a light breakfast the morning of the tournament.

Please List All Persons Participating in the Fishing Tournament:
________________________________________________________________________
________________________________________________________________________

TOTAL NUMBER OF PERSONS PARTICIPATING
______ x $125 EACH BY JUNE 22, 2018
______ x $150 EACH LATE FEE AFTER June 22, 2018

TOTAL AMOUNT ENCLOSED = ________

PLEASE ATTACH THIS SHEET WITH REGISTRATION SHEET!!
IN ORDER TO RECEIVE REFUND, CANCELLATION MUST BE MADE JUNE 22, 2018
CHECKS PAYABLE TO: MULTI-STATE CONVENTION
P.O. BOX 320369: JACKSON, MS 39232
MMHA TELEPHONE NUMBER: 601-939-8820 FAX: 601-939-7988
MULTI-STATE CONVENTION 2018
COOKING DEMO
The Chef from the Perdido Beach resort has created a menu just for our Multi-State Convention.

This special 3 course meal includes:
- Pickled Gulf Shrimp Cocktail
- House Prepared Horseradish Cocktail Sauce
- Sous Vide Prime “Butcher Steak”
- Sweet Potato Hash Topped with Sauce Choron
- Milk and Cookies

A unique play on a childhood favorite

*Wine available by the glass.

COOKING DEMO
Gourmet Lunch
Voyagers
Sunday, August 5, 2018
11:00 a.m. - 1:00 p.m.

NOTE: DRESS IS CASUAL
Please List All Persons Participating in the Cooking Demo

____________________________________________________________________________________
____________________________________________________________________________________
TOTAL NUMBER OF PERSONS PARTICIPATING
_____ x $50 EACH BY JUNE 22, 2018
_____ x $65 EACH LATE FEE AFTER JUNE 22, 2018

TOTAL AMOUNT ENCLOSED = ______

PLEASE ATTACH THIS SHEET WITH REGISTRATION SHEET!!
IN ORDER TO RECEIVE REFUND, CANCELLATION MUST BE MADE JUNE 22, 2018
CHECKS PAYABLE TO: MULTI-STATE CONVENTION
P.O. BOX 320369: JACKSON, MS 39232
MMHA TELEPHONE NUMBER: 601-939-8820 FAX: 601-939-7988
MULTI-STATE CONVENTION
KID'S PROGRAM OR BANQUET
REGISTRATION  AGES 4-11

We have the following Kid's Programs available for children ages 4-11. If you would like to register your child/children for these programs, please complete form and return with registration fees.

Come join the fun at "OCEAN CAMP". SEARCH for nature’s treasure with a SCAVENGER HUNT (Saturday night) and take a JOURNEY WITH SEA TURTLES (Monday night) on the beach. Games, activities and visuals to explore the life of this endangered, prehistoric creature.

There will be 2 nights of Kid’s Programs that will consist of supervised activities for children ages 4-11 which will include dinner.

REGISTRATION FEE:

Kid's Programs 2 nights _____ @ $50 ea=_____ Age _____
Kid's Program 1 night _____ @ $35 ea=_____ Age _____

Please List All Children Participating in the Kids Program:

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<th>Parent’s Name</th>
<th>Child’s Name</th>
<th>Child’s Age</th>
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***If however, you want your child to attend the Banquet on Monday night, then you will need to pay $75.00 per child and register below.

MONDAY NIGHT (8/6) BANQUET ONLY _____ @ $75 ea=___________
Child’s Name:________________________________________

***PLEASE LIST ANY FOOD ALLERGIES OR MEDICAL CONDITIONS YOUR CHILD MAY HAVE

____________________________________________________

PLEASE ATTACH THIS SHEET WITH REGISTRATION SHEET!!
IN ORDER TO RECEIVE REFUND, CANCELLATION MUST BE MADE BY JUNE 22, 2018

CHECKS PAYABLE TO: MULTI-STATE CONVENTION : P.O. BOX 320369: JACKSON, MS 39232
MMHA TELEPHONE NUMBER: 601-939-8820 FAX: 601-939-7988
The Education sessions will feature presentations from the following:

Rick Robinson, General Counsel of MHI: Fair Housing update and national industry update.

Representatives from Fannie Mae and Freddie Mac: Updates on their chattel lending pilot programs.